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OFFICE OF THE EXECUTIVE SECRETARY

February 12, 1998

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Mr. K. David Waddell Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

Re: Application of the Electric Power Board of Chattanooga for a Certificate of Public Convenience and Necessity to Provide Intrastate Telecommunication Services — Docket No. 97-07488

Dear Mr. Waddell:

We are enclosing original and thirteen copies of the Electric Power Board's Response to Discovery Request of NextLink Tennessee.

Sincerely yours,

William C. Carriger For the Firm

WCC:cbm \77196 Enclosure

cc : Parties of Record

BEFORE THE TENNESSEE REGULATORY AUTHORITY OF THE NASHVILLE, TENNESSEE REGULATORY AUTHORITY AUTHO

IN RE:

'98 FEB 18 PM 1 36

Application of Electric
Power Board of Chattanooga
For a Certificate of Public
Convenience and Necessity
to Provide Intrastate
Telecommunication Services

OFFICE OF THE

Docket No. 57-67-188 SECRETARY

RESPONSE TO DISCOVERY REQUEST OF NEXTLINK TENNESSEE

The Electric Power Board of Chattanooga ("Electric Power Board") responds to the Discovery Request of NEXTLINK Tennessee ("NEXTLINK"):

1. Please submit a copy of any business plans and feasibility studies developed by the Board for its telecommunications division.

RESPONSE AND OBJECTION: Neither its Board nor the management of the Electric Power Board have adopted a formal business plan for the telecommunications division with the exception of the general outline of the Electric Power Board's plans contained in the August 1997 Request for Proposal that it issued to telecommunications providers, which Request for Proposal the Electric Power Board agrees to make available to NEXTLINK at a mutually agreeable time and place. To the extent, however, this request asks for copies of more detailed plans or for studies conducted for the purpose of preparing such plans, the Electric Power Board objects on the grounds that NEXTLINK may use such information for competitive purposes rather than for the purposes of this proceeding. Such documentation would contain sensitive and proprietary information

that could place the Electric Power Board in a competitive disadvantage if it were in the hands of a potential competitor such as NEXTLINK.

2. Please provide a copy of any agreement between the Board and the Competitive Communications Group.

RESPONSE: The agreement between the Competitive Communication Group and the Electric Power Board has not been executed; but, as soon as it is, the Electric Power Board agrees to make a copy available to NEXTLINK, if it can be designated confidential and proprietary information and subject to a protective order.

3. Please provide detailed information on capital financing plans the Board will have in place to fund its new telecommunications division.

RESPONSE: Pursuant to Tennessee Code Annotated § 7-52-402 the Electric Power Board intends to ask approval of the State Director of Local Finance to allow the Board to internally lend to the telecommunications division up to 10 million dollars for the purposes of acquiring and constructing facilities and for providing working capital for the telecommunications division. The Electric Power Board shall charge the telecommunications division interest on the funds loaned at a rate equal to or greater than the highest rate earned by the Electric Power Board on invested electric plant funds. The Electric Power Board shall also obtain prior approval of the Tennessee Valley Authority for any such loan. The Electric Power Board, however, may enter into financing arrangements with

vendors as contemplated by the Request for Proposal, or for a portion of its capital requirements the Electric Power Board may elect to issue revenue bonds or enter into other financing vehicles to the extent permitted by law.

4. Please submit any agreement between Chattanooga Electric Power Board's electric division and its telecommunications division regarding the use of pole attachments and conduits.

RESPONSE: No agreement has been reached as yet between the electric division and the telecommunication division on the use of pole attachments and conduits, and the Electric Power Board does not anticipate that an agreement will be drafted until after this proceeding is concluded.

Respectfully submitted,

STRANG, FLETCHER, CARRIGER, WALKER, HODGE & SMITH, PLLC

By:

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CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true and exact copy of the within and foregoing pleading on behalf of the Electric Power Board of Chattanooga, via United States mail, first class postage prepared and properly addressed to the following:

Dennis P. McNamee, Esquire General Counsel Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

Guy M. Hicks, General Counsel BellSouth Communications, Inc. 333 Commerce Street Suite 2101 Nashville, Tennessee 37201-3300

Val Sanford, Esquire Gullett, Sanford, Robinson & Martin P.O. Box 198888 Nashville, Tennessee 37219-8888

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Charles B. Welch, Jr., Esquire Farris, Mathews, Gilman, Branan & Hellen, P.L.C. 2400 Nashville City Center 511 Union Street Nashville, Tennessee 37219

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This $\frac{12^{2}}{}$ day of February, 1998.

Strang, Fletcher, Carriger, Walker Hodge & Smith, PLLC

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